

COSTI IMMIGRANT SERVICES

Financial Statements

Year ended March 31, 2022

COSTI IMMIGRANT SERVICES
Index to the Financial Statements
Year ended March 31, 2022

	PAGE
INDEPENDENT AUDITOR'S REPORT.....	1 - 2
STATEMENT OF FINANCIAL POSITION.....	3
STATEMENT OF CHANGES IN NET ASSETS.....	4
STATEMENT OF OPERATIONS.....	5
STATEMENT OF CASH FLOWS.....	6
NOTES TO FINANCIAL STATEMENTS.....	7 - 18
SCHEDULE 1 - GRANTS AND SUBSIDIES.....	19 - 21
SCHEDULE 2 - FEES FOR SERVICES.....	22
SCHEDULE 3 - EXPENDITURES.....	23 - 24
SCHEDULE 4 - PARTNER ASSAULT RESPONSE (PAR) PROGRAM.....	25



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of COSTI Immigrant Services

Opinion

We have audited the financial statements of COSTI Immigrant Services, which comprise the statement of financial position as at March 31, 2022, the statements of changes in net assets, operations and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at March 31, 2022, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

INDEPENDENT AUDITOR'S REPORT- continued

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Adams & Miles LLP


Chartered Professional Accountants
Licensed Public Accountants


Toronto, Canada
August 3, 2022

COSTI IMMIGRANT SERVICES
Statement of Financial Position
March 31, 2022

	Operating Fund	Capital Fund	Special Fund	Total 2022	Total 2021
Assets					
Current					
Cash (Note 3)	\$ 7,445,446	\$ -	\$ -	\$ 7,445,446	\$ 1,863,957
Short-term Investments (Note 4)	2,000,000	-	-	2,000,000	-
Grants and subsidies receivable (Note 5)	5,581,590	-	-	5,581,590	2,573,560
Miscellaneous accounts and other receivables (Note 15)	2,094,469	-	-	2,094,469	510,614
Receivable from MLTSD (Note 6)	387,283	-	-	387,283	74,628
Prepaid expenditures	850,824	-	-	850,824	681,407
Interfund balances (Note 7)	(1,131,044)	(2,240,084)	3,371,128	-	-
	17,228,568	(2,240,084)	3,371,128	18,359,612	5,704,166
Capital assets (Note 8)	-	8,572,514	-	8,572,514	9,104,694
	17,228,568	6,332,430	3,371,128	26,932,126	14,808,860
Liabilities					
Current					
Accounts payable and accrued liabilities	7,742,573	-	-	7,742,573	3,412,602
Current portion of deferred revenue (Note 9)	7,158,979	138,254	-	7,297,233	1,128,861
Current portion of lease inducement (Note 10)	7,308	-	-	7,308	7,308
Current portion of mortgage (Note 11)	-	86,037	-	86,037	91,701
	14,908,860	224,291	-	15,133,151	4,640,472
Deferred revenue (Note 9)	-	1,153,548	-	1,153,548	1,291,802
Deferred lease inducement (Note 10)	42,024	-	-	42,024	49,332
Mortgage (Note 11)	-	-	-	-	85,924
	14,950,884	1,377,839	-	16,328,723	6,067,530
Net assets	\$ 2,277,684	\$ 4,954,591	\$ 3,371,128	\$ 10,603,403	\$ 8,741,330
Net assets represented by:					
Fund balances	\$ 2,277,684	\$ 4,954,591	\$ 3,371,128	\$ 10,603,403	\$ 8,741,330

Approved on behalf of the Board of Directors:


 _____ Director


 _____ Director

COSTI IMMIGRANT SERVICES
Statement of Changes in Net Assets
Year ended March 31, 2022

2022	Operating Fund	Capital Fund	Special Fund	Total 2022
Balance, beginning of year	\$ 1,305,581	\$ 4,964,621	\$ 2,471,128	\$ 8,741,330
Excess (deficiency) of revenue over expenditures	1,872,103	(10,030)	-	1,862,073
Inter-fund transfers (Note 7)	(900,000)	-	900,000	-
Balance, end of year	\$ 2,277,684	\$ 4,954,591	\$ 3,371,128	\$ 10,603,403

2021	Operating Fund	Capital Fund	Special Fund	Total 2021
Balance, beginning of year	\$ 1,026,013	\$ 4,974,651	\$ 1,971,128	\$ 7,971,792
Excess (deficiency) of revenue over expenditures	779,568	(10,030)	-	769,538
Inter-fund transfers (Note 7)	(500,000)	-	500,000	-
Balance, end of year	\$ 1,305,581	\$ 4,964,621	\$ 2,471,128	\$ 8,741,330

COSTI IMMIGRANT SERVICES
Statement of Operations
Year ended March 31, 2022

	Operating Fund	Capital Fund	Special Fund	Total 2022	Total 2021
Revenue					
Government grants and subsidies (Schedule 1)	\$ 49,524,891	\$ -	\$ -	\$ 49,524,891	\$ 25,228,267
WCG International Consultants Ltd. (Schedule 1)	1,920,178	-	-	1,920,178	1,990,896
Fees for services (Schedule 2)	805,925	-	-	805,925	682,628
United Way Greater Toronto	777,942	-	-	777,942	725,976
Foundation grants (Schedule 1)	416,030	-	-	416,030	212,034
Partnership revenue (Schedule 1)	283,892	-	-	283,892	339,817
Income from property	238,536	-	-	238,536	226,523
Donations, memberships and fundraising	237,165	-	-	237,165	95,038
Government assistance (Note 5)	80,949	-	-	80,949	353,388
	54,285,508	-	-	54,285,508	29,854,567
Expenditures (Schedule 3)					
Salaries and benefits (Note 12)	23,681,324	-	-	23,681,324	20,393,924
Program partnerships	604,952	-	-	604,952	541,603
Client program costs (Note 13)	20,246,578	-	-	20,246,578	2,071,025
Building occupancy (Note 10)	3,328,008	-	-	3,328,008	3,032,108
General	2,448,684	-	-	2,448,684	1,463,294
Office	1,327,094	-	-	1,327,094	844,511
Costs of goods and services sold	254,615	-	-	254,615	206,522
Amortization	522,150	10,030	-	532,180	532,042
	52,413,405	10,030	-	52,423,435	29,085,029
Excess (deficiency) of revenue over expenditures	\$ 1,872,103	\$ (10,030)	\$ -	\$ 1,862,073	\$ 769,538

COSTI IMMIGRANT SERVICES
Statement of Cash Flows
Year ended March 31, 2022

	2022	2021
Cash provided by (used in)		
Operating activities		
Excess of revenue over expenditures	\$ 1,862,073	\$ 769,538
Capital asset adjustment	-	24,000
Amortization	532,180	532,042
	2,394,253	1,325,580
Change in		
Grants and subsidies receivable	(3,008,030)	213,192
Miscellaneous accounts and other receivables	(1,583,855)	394,969
Receivable from MLTSD	(312,655)	(44,918)
Prepaid expenditures	(169,417)	(126,385)
Accounts payable and accrued liabilities	4,329,971	(168,206)
Deferred revenue	6,030,118	168,078
	7,680,385	1,762,310
Investing activities		
Net (purchase) sale of short-term investments	(2,000,000)	-
Purchase of capital assets	-	(4,644)
	(2,000,000)	(4,644)
Financing activities		
Deferred lease inducement	(7,308)	(7,308)
Mortgage, net of repayments	(91,588)	(91,427)
	(98,896)	(98,735)
Change in cash position	5,581,489	1,658,931
Cash, beginning of year	1,863,957	205,026
Cash, end of year	\$ 7,445,446	\$ 1,863,957

COSTI IMMIGRANT SERVICES

Notes to Financial Statements

Year ended March 31, 2022

1. Nature of operations and incorporation

COSTI Immigrant Services ("the Organization") was founded in 1962 and was incorporated without share capital under the laws of Ontario and is a registered charitable organization exempt from taxation under the Income Tax Act. The mission of the Organization is to empower people from diverse communities to succeed and achieve their full potential by providing educational, employment and social services.

2. Summary of significant accounting policies

The preparation of financial statements in accordance with Canadian generally accepted accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenue and expenditures during the year. Significant estimates include allowance for doubtful accounts, allocations of expenditures between programs and the useful life of capital assets. These estimates are reviewed periodically and, as adjustments become necessary, they are reported as revenue or expenditures in the Statement of Operations in the year in which they become known.

(a) Fund accounting

The accounts of the Organization are maintained in accordance with the principles of fund accounting and accordingly the resources are classified for accounting and reporting purposes into funds determined by the purpose for which those funds are held. The types of funds held are:

Operating Fund – this fund reports unrestricted revenue and earned restricted revenue sources received from various federal, provincial and municipal level grants, fees for services, income from property, donations, memberships and fundraising revenue and day-to-day expenditures;

Capital Fund – this fund reports the net assets of the Organization, excluding capital assets held in trust, invested in capital assets; and

Special Fund – this fund reports the net assets of the Special Fund, which was established by the Board of Directors. This fund is to be used for future requirements at the discretion of the Board.

(b) Short-term investments

Investments in guaranteed investment certificates are accounted for at amortized cost plus accrued interest.

COSTI IMMIGRANT SERVICES

Notes to Financial Statements

Year ended March 31, 2022

2. Summary of significant accounting policies- continued

(c) Capital assets

Capital assets are recorded at cost. Land, building and leasehold improvements with a unit cost in excess of \$25,000 and other assets with a unit cost in excess of \$5,000 are capitalized and amortized on straight-line basis as follows:

Buildings and improvements	10 - 100 years
Furniture and equipment	3 -15 years
Business systems technology	10 years
Leasehold improvements	over term of the lease

(d) Employee benefits

Accounts payable and accrued liabilities include accrued vacation pay entitlement earned but not used by employees. Accumulated sick leave benefits earned but not used by employees do not vest and are expensed in the year used by employees. The long-term disability insurance and defined contribution pension plans are administered by outside organizations, and expenditures equal the contributions paid by the Organization in the year.

(e) Deferred revenue

The Organization receives federal, provincial and municipal level grants during the year. The grants are externally restricted and recognized as revenue in the Statement of Operations in the year in which the related expenditures are incurred. Externally restricted contributions for capital assets are deferred and recognized in the Statement of Operations on the same basis as the capital assets are amortized.

(f) Deferred lease inducement

The deferred inducement is being amortized into operations on a straight-line basis over the term of the lease.

COSTI IMMIGRANT SERVICES

Notes to Financial Statements

Year ended March 31, 2022

2. Summary of significant accounting policies- continued

(g) Revenue recognition

Unrestricted contributions, grants, subsidies, donations and fundraising are recognized as revenue in the year received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Externally restricted contributions, grants, subsidies, donations and fundraising are deferred and recognized as revenue in the year in which the related expenses are incurred.

Other revenue for services is recognized as revenue in the year when earned if the amount can be reasonably estimated and collection is reasonably assured. Revenue is considered earned when a service has been provided.

Income from property is recognized as revenue when it is earned on a monthly basis and collection is reasonably assured.

(h) Government assistance

The Organization applied for financial assistance under the Canada Emergency Wage Subsidy (CEWS), Temporary Wage Subsidy (TWS), and Canada Emergency Rent Subsidy (CERS) programs. Subsidy amounts are recognized as government assistance when received or receivable and the related salary and benefit and rent has been incurred.

COSTI IMMIGRANT SERVICES

Notes to Financial Statements

Year ended March 31, 2022

2. Summary of significant accounting policies- continued

(i) Allocation of expenditures

The Organization provides immigrants, refugees and disadvantaged adults, youth and women who reside in Ontario with support and services necessary to participate effectively in the workforce and attain self-sufficiency. The costs of each program include the costs of personnel responsible for delivering these programs as well as expenditures that are directly related to conducting these programs.

The Organization also incurs costs related to fundraising, administration and governance. Like the program areas, these costs include the costs of personnel with responsibilities in these areas as well as expenditures that are directly related to these activities.

Where personnel have responsibilities that relate to more than one functional area, the costs are charged to each area based on time spent on each function. The charges related to personnel costs are reviewed on an annual basis and adjustments are made during the year for significant changes in an individual's area of responsibility.

In addition to these costs, a number of support expenditures are incurred that are shared between all areas. These include expenditures relating to office equipment, amortization of capital assets, office rent and occupancy costs, insurance, office supplies, outside services, telephone and audit fees. The Organization charges all support costs to each area based on the relative usage by each area.

COSTI IMMIGRANT SERVICES

Notes to Financial Statements

Year ended March 31, 2022

2. Summary of significant accounting policies- continued

(j) Financial instruments

The Organization initially measures its financial assets and financial liabilities at fair value.

The Organization subsequently measures all its financial assets and financial liabilities at cost or amortized cost.

Financial assets measured at cost or amortized cost include cash, short-term investments, grants and subsidies receivable, miscellaneous accounts and other receivables and receivable from Ministry of Labour, Training and Skills Development (MLTSD).

Financial liabilities measured at cost or amortized cost include accounts payable and accrued liabilities and mortgage.

(k) Contributed services

The work of the Organization is dependent to some extent on the voluntary service of many individuals and organizations. The value of donated services is not recognized in these financial statements because of difficulty in determining its fair value.

COSTI IMMIGRANT SERVICES

Notes to Financial Statements

Year ended March 31, 2022

3. Cash and credit facility

	2022	2021
Funds held	\$ 7,511,171	\$ 1,873,611
Outstanding cheques	(65,725)	(9,654)
	<u>\$ 7,445,446</u>	<u>\$ 1,863,957</u>

The Organization has available one demand operating credit facility in the total amount of \$2,000,000 (2021 - \$2,000,000) bearing interest at the bank's prime rate plus 0.35% per annum.

The demand operating credit facility and all other obligations to the bank are secured by a general security agreement of all personal property of the Organization and collateral mortgages on certain land and buildings with a net book value of \$5,826,114 (2021 - \$5,988,803).

The Organization is required to repay its demand operating credit facility in full at least once annually.

As at year-end, \$Nil (2021 - \$Nil) was drawn on this facility.

4. Short-term investments

Investments are comprised of redeemable guaranteed investment certificates ("GIC's") in the amount of \$2,000,000 (2021 - \$Nil) maturing in August 2022 and bearing interest at the bank's prime rate minus 2.10% per annum.

5. Government assistance

Grants and subsidies receivable includes \$Nil (2021 - \$79,809) of government subsidy receivable under the CEWS program.

Included in government assistance is a recovery of \$58,717 (2021 - \$303,286), \$22,232 (2021 - \$25,102) and \$Nil (2021 - \$25,000) for government assistance received under the CEWS, CERS and TWS programs, respectively.

COSTI IMMIGRANT SERVICES

Notes to Financial Statements

Year ended March 31, 2022

6. Receivable (payable) from (to) MLTSD

The receivable (payable) balance represents differences between the amounts received from the Ministry of Labour, Training and Skills Development (MLTSD) and eligible program expenditures incurred by the program locations during the year.

Location	Employment Service	Youth Job Connection	Canada-Ontario Job Grant	Ontario Bridge Training Program	Total 2022
Vaughan	\$ (14,777)	\$ -	\$ 3,255	\$ -	\$ (11,522)
Keele	239,761	159,614	2,676	-	402,051
Brampton	-	-	2,162	-	2,162
Mississauga	-	-	(40,782)	(115,936)	(156,718)
Weston	152,500	-	-	-	152,500
Keele - Summer	-	(1,190)	-	-	(1,190)
	\$ 377,484	\$ 158,424	\$ (32,689)	\$ (115,936)	\$ 387,283

Location	Employment Service	Youth Job Connection	Canada-Ontario Job Grant	Total 2021
Vaughan	\$ 38,550	\$ -	\$ 29,208	\$ 67,758
Keele	(4,535)	(2,911)	2,374	(5,072)
Brampton	-	-	2,056	2,056
Mississauga	-	-	17,519	17,519
Weston	(1,225)	-	-	(1,225)
Keele - Summer	-	(6,408)	-	(6,408)
	\$ 32,790	\$ (9,319)	\$ 51,157	\$ 74,628

COSTI IMMIGRANT SERVICES

Notes to Financial Statements

Year ended March 31, 2022

7. Interfund balances and transfers

The interfund balances represent the accumulated transfers amongst the Organization's specific fund balances.

8. Capital assets

The capital assets held in the Capital Fund are as follows:

	Cost	Accumulated Amortization	2022 Net Book Value	2021 Net Book Value
Furniture and equipment	\$ 784,012	\$ 784,012	\$ -	\$ -
Leasehold improvements	4,491,590	2,910,360	1,581,230	1,874,306
Business systems technology	607,951	264,292	343,659	404,032
	<u>5,883,553</u>	<u>3,958,664</u>	<u>1,924,889</u>	<u>2,278,338</u>
Land - Corvetti Education Centre	826,249	-	826,249	826,249
Building - Corvetti Education Centre	353,985	126,211	227,774	231,315
Improvements - Corvetti Education Centre	563,238	547,776	15,462	21,816
Land - Ralph Chiodo Family Immigrant Reception Centre	2,362,800	-	2,362,800	2,362,800
Building - Ralph Chiodo Family Immigrant Reception Centre	1,000,000	324,901	675,099	685,100
Improvements - Ralph Chiodo Family Immigrant Reception Centre	3,689,952	1,703,774	1,986,178	2,132,183
Land - Bruno M. Suppa Corporate Office	308,403	-	308,403	308,403
Building - Bruno M. Suppa Corporate Office	308,404	67,618	240,786	243,870
Improvements - Bruno M. Suppa Corporate Office	278,570	273,696	4,874	14,620
	<u>9,691,601</u>	<u>3,043,976</u>	<u>6,647,625</u>	<u>6,826,356</u>
Total	\$ 15,575,154	\$ 7,002,640	\$ 8,572,514	\$ 9,104,694

COSTI IMMIGRANT SERVICES

Notes to Financial Statements

Year ended March 31, 2022

9. Deferred revenue

Deferred revenue represents amounts received from various funders for programs or services that are to be provided in future years.

	2022	2021
Balance, beginning of year	\$ 1,291,802	\$ 1,429,588
Receipts and payments, net	7,158,979	991,075
Balance, end of year	8,450,781	2,420,663
Less: current portion	7,297,233	1,128,861
	\$ 1,153,548	\$ 1,291,802

Deferred revenue includes \$1,291,802 (2021 - \$1,430,056) received that has been disbursed for capital assets. This deferred revenue will be recognized on the same basis that the capital assets are amortized into operations (Note 2).

10. Deferred lease inducement

	2022	2021
Tenant lease inducement	\$ 49,332	\$ 56,640
Less: current portion	7,308	7,308
	\$ 42,024	\$ 49,332

The Organization entered into a ten year lease effective January 1, 2019. The Organization received a tenant lease inducement in the amount of \$67,603. Included in building occupancy costs is \$7,308 (2021 - \$7,308) of amortization of tenant lease inducements.

COSTI IMMIGRANT SERVICES

Notes to Financial Statements

Year ended March 31, 2022

11. Mortgage

	2022	2021
Mortgage bearing interest at 2.40% per annum, repayable in blended monthly payments in the amount of \$7,914, with principal maturing in February 2023.	\$ 86,037	\$ 177,625
Less: current portion	86,037	91,701
	\$ -	\$ 85,924

The mortgage is secured by a general security agreement of all personal property of the Organization and collateral mortgages on certain land and buildings with a net book value of \$5,826,114 (2021 - \$5,988,803).

12. Pension plan

Included in salaries and benefits is \$520,997 (2021 - \$542,558) of defined contribution pension plan contributions.

13. Resettlement Assistance Program expenditures

Included in the client program costs is \$775,511 (2021 - \$Nil) of refugee assistance expenditures incurred under the Resettlement Assistance Program during the current fiscal year. There is an uncertainty as to whether Immigration, Refugees and Citizenship Canada will provide funding for these expenditures. Accordingly, no such grant revenue has been recognized in these financial statements. Any grant revenue collected related to these client program costs will be recognized when the amount can be reasonably estimated and collection is reasonably assured.

COSTI IMMIGRANT SERVICES

Notes to Financial Statements

Year ended March 31, 2022

14. Commitments

The Organization leases premises and certain office equipment under operating leases expiring throughout December 2028. Future rental commitments under these leases, excluding maintenance and property taxes, are as follows:

2023	\$ 1,404,122
2024	1,124,775
2025	969,072
2026	771,185
2027	619,521
Subsequent years	214,632

15. Financial instruments

The Organization is exposed to the following risks in respect of certain of the financial instruments held:

Credit risk

The Organization's financial instruments that are exposed to concentrations of credit risk consist primarily of cash, short-term investments, grants and subsidies receivable, and miscellaneous and other accounts receivable. The Organization places its cash and short-term investments with high credit quality institutions. The Organization routinely assesses the financial strength of its funders and partner organizations and, as a consequence, believes that its credit risk exposure is limited. Miscellaneous accounts and other receivables are stated net of \$180,065 (2021 - \$131,316) allowance for doubtful accounts.

The Organization's management does not believe it is exposed to significant interest rate, currency and liquidity risks arising from its financial instruments.

COSTI IMMIGRANT SERVICES

Notes to Financial Statements

Year ended March 31, 2022

16. COVID-19

Events have occurred as a result of the COVID-19 (coronavirus) pandemic that have caused economic uncertainty. The duration and impact of the COVID-19 pandemic, as well as the effectiveness of government responses, remain unclear at this time. Potential risks that the Organization faces as a result of the pandemic are as follows:

- 1) Significant change in operation costs. Change in operation costs have been reflected in the financial statements.
- 2) Termination of government funded programs. There has been no indication from the government that they intend to terminate any program agreements.

17. Contingent liability

The Organization is contingently liable for an employment related issue. The likelihood or amount of any liability cannot be reasonably determined and as such no liability has been accrued in these financial statements.

COSTI IMMIGRANT SERVICES
Schedule 1 - Grants and Subsidies
Year ended March 31, 2022

	2022	2021
Federal grants and subsidies		
Employment and Social Development Canada		
ITI Solutions: Bridging the Gap to Employment	\$ 129,077	\$ -
Canada Summer Jobs	92,523	42,446
Amortization of Capital Grant	19,919	19,919
Immigration, Refugees and Citizenship Canada		
Resettlement Assistance Program (Note 13)	23,655,823	3,177,062
Language Instruction for Newcomers to Canada	3,521,701	3,496,302
Client Support Services	2,523,340	1,681,395
Enhanced Language Training	1,450,609	1,663,699
Welcome Centre	1,403,067	1,358,895
Settlement Program	1,245,607	1,100,673
Orientation to Ontario	520,293	421,551
Public Health Agency of Canada		
Dementia Community Investment	232,404	202,504
Minister for the Department for Women and Gender Equality		
Gender Based Violence	247,514	211,997
SAWRO/Safer and Stronger	27,440	-
Minister of Intergovernmental Affairs, Infrastructure and Communities		
Infrastructure Stimulus Fund	37,072	37,073
	35,106,389	13,413,516

Schedule 1 continues on the following page

COSTI IMMIGRANT SERVICES
Schedule 1 - Grants and Subsidies - continued
Year ended March 31, 2022

	2022	2021
Provincial grants and subsidies		
Ministry of Health and Long Term Care		
Problem Gambling and Addiction Services	566,916	540,448
Ministry for Seniors and Accessibility		
Seniors Active Living Centres	42,700	46,735
Ministry of Labour, Training and Skills Development		
Employment Service - Keele	1,507,695	1,469,299
Employment Service - Vaughan	1,216,118	1,153,625
Employment Service - Weston	843,737	778,501
Canada-Ontario Job Grant - Brampton	52,280	51,325
Canada-Ontario Job Grant - Keele	97,423	40,504
Canada-Ontario Job Grant - Mississauga	198,966	235,291
Canada-Ontario Job Grant - Vaughan	164,178	149,088
Youth Job Connection - Keele	962,616	835,089
Youth Job Connection Summer - Keele	119,708	102,402
Expressway Cybersecurity Bridging Program	18,905	-
Ministry of Children, Community and Social Services		
Orientation to Ontario	597,305	598,963
Introduction to the Workplace Curriculum	186,799	-
Violence Against Women	151,275	151,126
Newcomer Settlement Program	110,186	129,838
Career-Pro	86,636	-
Bangladeshi Newcomer Women Integration	65,000	65,000
Syrian Canadian Foundation English Tutoring	10,000	114,334
Ministry of the Attorney General		
Partner Assault Response (Schedule 4)	59,829	68,560
Ministry of Agriculture, Food and Rural Affairs		
Infrastructure Stimulus Fund	37,073	37,073
Associate Minister of Children and Women's Issues		
Neighbours, Friends & Families	48,521	48,542
Other provincial funding	27,000	-
	7,170,866	6,615,743

Schedule 1 continues on the following page

COSTI IMMIGRANT SERVICES
Schedule 1 - Grants and Subsidies - continued
Year ended March 31, 2022

	2022	2021
Municipal grants and subsidies		
City of Toronto		
Hostel Services	6,017,540	3,990,396
Homeless Initiatives Fund	641,042	612,933
Streets to Homes Follow-up Support	327,362	277,300
Community Service Partnership	142,215	140,805
Pandemic Funding	119,477	177,574
	7,247,636	5,199,008
Total government grants and subsidies	\$ 49,524,891	\$ 25,228,267
WCG International Consultants Ltd.		
Employment Service - Mississauga	\$ 1,141,531	\$ 1,187,574
Employment Service - Brampton	778,647	803,322
Total WCG International Consultants Ltd.	\$ 1,920,178	\$ 1,990,896
Foundation grants		
Western Union Foundation	\$ 136,586	\$ 149,382
Ontario Trillium Foundation - Resilient Communities Fund	122,397	-
Ontario Trillium Foundation - Infrastructure Grant	32,202	32,202
The Bennett Family Foundation	62,000	5,315
RBC Foundation (Toronto GAR)	40,000	-
Toronto Foundation	11,887	-
TIDES Foundation	8,788	-
BLG Foundation	2,000	-
Other	170	-
Canadian Women's Foundation	-	25,000
Charities Aid Foundation of Canada	-	135
Total foundation grants	\$ 416,030	\$ 212,034
Partnership revenue		
S.U.C.C.E.S.S.	\$ 127,163	\$ 120,501
Colleges and Institutes Canada	61,749	85,990
World Skill Employment Program	79,078	78,242
Society of Senior Citizens Organizations	9,902	28,065
Other	6,000	-
Calabrian Benevolent Association of Ontario	-	14,919
Centre for Addiction and Mental Health	-	12,100
Total partnership revenue	\$ 283,892	\$ 339,817

COSTI IMMIGRANT SERVICES
Schedule 2 - Fees for Services
Year ended March 31, 2022

	2022	2021
Municipal fees, City of Toronto, York and Peel Region		
Ontario Works	\$ 540,911	\$ 385,232
Fees from other institutions		
Toronto Catholic District School Board	55,000	55,000
Individual fees	210,014	242,396
Total fees for services	\$ 805,925	\$ 682,628

COSTI IMMIGRANT SERVICES**Schedule 3 - Expenditures**

Year ended March 31, 2022

	2022	2021
Salaries and benefits		
Salaries	\$ 19,565,657	\$ 16,940,704
Benefits	4,115,667	3,453,220
	\$ 23,681,324	\$ 20,393,924
Program partnerships		
Orientation to Ontario - various	\$ 326,825	\$ 293,145
Gender Based Violence	86,522	38,220
South Asian Women's Rights Organization - Provincial	65,000	65,000
Dementia Community	39,000	-
South Asian Women's Rights Organization - Federal	27,440	-
London Cross Cultural Learner Centre	25,415	-
Muslim Association of Canada	20,000	-
Syrian Canadian Foundation	10,000	114,334
Problem Gambling - various	4,300	16,170
Neighbours, Friends & Family - various	300	4,000
Music From Hope	150	-
United Way	-	10,734
	\$ 604,952	\$ 541,603
Client program costs		
Refugee assistance	\$ 18,629,525	\$ 765,051
Employment Ontario employment incentives	889,126	776,636
Employment Ontario training support	637,228	529,970
Other program costs	90,699	45,750
LINC transportation costs	-	20,359
	\$ 20,246,578	\$ 2,137,766
Building occupancy		
Rent	\$ 2,045,447	\$ 1,942,514
Building maintenance and management	917,644	723,948
Insurance and property taxes	196,600	186,942
Hydro, heat and water	164,942	170,745
Mortgage interest	3,375	7,959
	\$ 3,328,008	\$ 3,032,108

Schedule 3 continues on the following page

COSTI IMMIGRANT SERVICES**Schedule 3 - Expenditures - continued****Year ended March 31, 2022**

	2022	2021
General		
Professional services and computer technical support	\$ 1,144,272	\$ 438,429
Recruitment and staff training	508,584	270,665
Promotion and advertising	485,033	481,315
Audit and legal	173,821	89,655
Bad debt expense	61,927	51,816
Transportation	26,509	23,168
General	24,751	16,225
Bank charges	23,787	25,280
	\$ 2,448,684	\$ 1,396,553
Office		
Computer	\$ 676,687	\$ 332,073
Equipment	232,932	87,019
Telephone	174,564	164,419
General	143,683	173,254
Office supplies	59,138	40,903
Office maintenance and rent	40,090	46,843
	\$ 1,327,094	\$ 844,511
Costs of goods and services sold		
Translation	\$ 254,615	\$ 206,522
Amortization		
Amortization - Operating Fund	\$ 522,150	\$ 522,012
Amortization - Capital Fund	10,030	10,030
	\$ 532,180	\$ 532,042

COSTI IMMIGRANT SERVICES
Schedule 4 - Partner Assault Response (PAR) Program
Year ended March 31, 2022

	2022	2021
Revenue		
Ministry of the Attorney General	\$ 65,447	\$ 68,560
Fees for services	6,473	4,804
	71,920	73,364
Expenditures		
Salaries and benefits	\$ 49,917	\$ 49,602
General	6,293	9,871
COVID-19 expenditures	5,970	9,083
Office	2,006	1,734
Building occupancy	2,114	3,074
	66,300	73,364
Excess of revenue over expenditures	\$ 5,620	\$ -